

DOUGLAS PULVER
MANAGING DIRECTOR



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Mr. Pulver has over 26 years of transactional experience in real estate and private equity, providing strategic leadership to operating companies in the manufacturing and distribution industries. He has a breadth of experience across the real estate industry, including deal sourcing, negotiations, underwriting, due diligence, financing, and closing of transactions. Mr. Pulver's clients have included Philips Lighting, Royal Bank of Canada, Sun Life, and others and, as an experienced investor and owner, Mr. Pulver has firsthand knowledge of the elements that comprise successful transactions, partnerships, and companies.

His experience includes the acquisition of an aggregate of over 4 million square feet of property (comprised mainly of office buildings) in the states of Washington, Colorado, California, Texas, and Louisiana. During his early career, Mr. Pulver was engaged in various brokerage and consulting projects, including large tenant representation deals for leasing, debt restructuring, dispositions, and acquisitions. During his tenure with Trizec Properties and Cadillac Fairview he was instrumental in acquiring and financing real estate assets. Mr. Pulver also has extensive experience acquiring and guiding companies in the consumer product, manufacturing, packaging and distribution industries. His work on the development, redevelopment, and acquisitions of over 5 million square feet of shopping centre projects, as well as his experience working directly with the Chief Financial Officer of Cadillac Fairview, have allowed Mr. Pulver to develop advanced investing analytical skills.

Mr. Pulver's operating company experience includes acquisitions and dispositions of companies in the distribution, manufacturing, and service industries, with companies ranging in size from U.S. \$10 million to U.S. \$300 million in revenue. Mr. Pulver has also been involved in three value added transactions, where he immersed himself in the operations and leadership of entities, resulting in these entities becoming strong performers that worked effectively with equity partners and lenders were to generate above average returns. Mr. Pulver is an active member of various charitable boards and business organizations, including YPO.